Southern Capital Services, Inc.

Firm Brochure - Form ADV Part 2A

This brochure provides information about the qualifications and business practices of Southern Capital Services, Inc.. If you have any questions about the contents of this brochure, please contact us at (251) 626-1140 or by email at: wendy@southerncapitalservices.com. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Southern Capital Services, Inc. is also available on the SEC's website at www.adviserinfo.sec.gov. Southern Capital Services, Inc.'s CRD number is: 105582

29000 US Hwy 98 The Summit, Suite 203-B
Daphne, AL 36526
(251) 626-1140
www.southerncapitalservices.com
wendy@southerncapitalservices.com

Registration does not imply a certain level of skill or training.

Version Date: March 13, 2025

Item 2: Material Changes

There are no material changes in this brochure from the last annual updating amendment on 04/18/2024 of Southern Capital Services, Inc. Material changes relate to Southern Capital Services, Inc.'s policies, practices or conflicts of interests.

Item 3: Table of Contents

Item 1: Table of Contents

Item 2: Material Changes ii

Item 3: Table of Contents iii

Item 4: Advisory Business 1

A. Description of the Advisory Firm 1

B. Types of Advisory Services 1

Investment Supervisory Services 1

Services Limited to Specific Types of Investments 1

C. Client Tailored Services and Client Imposed Restrictions 1

D. Wrap Fee Programs 2

E. Amounts Under Management 2

Item 5: Fees and Compensation 3

A. Fee Schedule 3

Investment Supervisory Services Fees 3

B. Payment of Fees 4

Payment of Investment Supervisory Fees 4

C. Clients Are Responsible For Third Party Fees 4

D. Prepayment of Fees 4

E. Outside Compensation For the Sale of Securities to Clients 4

Item 6: Performance-Based Fees and Side-By-Side Management 4

Item 7: Types of Clients 5

Minimum Account Size 5

Item 8: Methods of Analysis, Investment Strategies, and Risk of Investment Loss 5

A. Methods of Analysis and Investment Strategies 5

Methods of Analysis 5

Fundamental analysis 5

Technical analysis 5

Investment Strategies 5

B. Material Risks Involved 5

Methods of Analysis 5

Fundamental analysis 5

Technical analysis 6

Investment Strategies 6

C. Risks of Specific Securities Utilized 6

Item 9: Disciplinary Information 7

A. Criminal or Civil Actions 7

B. Administrative Proceedings 7

C. Self-regulatory Organization (SRO) Proceedings 7
Item 10: Other Financial Industry Activities and Affiliations 7
A. Registration as a Broker/Dealer or Broker/Dealer Representative 7
B. Registration as a Futures Commission Merchant, Commodity Pool Operator, or a Commodity Trading Advisor 8
C. Registration Relationships Material to this Advisory Business and Possible Conflicts of Interests 8
D. Selection of Other Advisers or Managers and How This Adviser is Compensated for Those Selections 8
Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading 8
A. Code of Ethics 8
B. Recommendations Involving Material Financial Interests 9
C. Investing Personal Money in the Same Securities as Clients 9
D. Trading Securities At/Around the Same Time as Clients' Securities 9
Item 12: Brokerage Practices 9
A. Factors Used to Select Custodians and/or Broker/Dealers 9
1. Research and Other Soft-Dollar Benefits 9
2. Brokerage for Client Referrals 10
3. Clients Directing Which Broker/Dealer/Custodian to Use 10
B. Aggregating (Block) Trading for Multiple Client Accounts 10
Item 13: Reviews of Accounts 10
A. Frequency and Nature of Periodic Reviews and Who Makes Those Reviews 10
B. Factors That Will Trigger a Non-Periodic Review of Client Accounts 10
C. Content and Frequency of Regular Reports Provided to Clients 10
Item 14: Client Referrals and Other Compensation 11
A. Economic Benefits Provided by Third Parties for Advice Rendered to Clients (Includes Sales Awards or Other Prizes) 11
B. Compensation to Non – Advisory Personnel for Client Referrals 11
Item 15: Custody 11
Item 16: Investment Discretion 11
Item 17: Voting Client Securities (Proxy Voting) 11
Item 18: Financial Information 12
A. Balance Sheet 12
B. Financial Conditions Reasonably Likely to Impair Ability to Meet Contractual Commitments to Clients 12
C. Bankruptcy Petitions in Previous Ten Years 12

Item 4: Advisory Business

A. Description of the Advisory Firm

Southern Capital Services, Inc. is a Corporation organized in the state of Alabama.

This firm has been in business since August of 1982, and the principal owners are Terry E. Nager and David E. Lindsey.

B. Types of Advisory Services

Southern Capital Services, Inc. (hereinafter "SCS") offers the following services to advisory clients:

Investment Supervisory Services

SCS offers ongoing portfolio management services based on the individual goals, objectives, time horizon, and risk tolerance of each client. SCS creates an Investment Policy Statement for each client, which outlines the client's current situation (income, and risk tolerance levels) and then constructs a plan (the Investment Policy Statement) to aid in the selection of a portfolio that matches each client's specific situation. Investment Supervisory Services include, but are not limited to, the following:

- Investment strategy
- Asset allocation
- Risk tolerance
- Personal investment policy
- Asset selection
- Regular portfolio monitoring

SCS evaluates the current investments of each client with respect to their risk tolerance levels and time horizon. Risk tolerance levels are documented in the Investment Policy Statement, which is given to each client.

Services Limited to Specific Types of Investments

SCS generally limits its money management to mutual funds, equities, bonds, fixed income, debt securities, ETFs, REITs, insurance products including annuities, and government securities. SCS may use other securities as well to help diversify a portfolio when applicable.

Written Acknowledgement of Fiduciary Status

When we provide investment advice to you regarding your retirement plan account or individual retirement account, we are fiduciaries within the meaning of Title I of the Employee Retirement Income Security Act and/or the Internal Revenue Code, as applicable, which are laws governing retirement accounts. The way we make money

creates some conflicts with your interests, so we operate under a special rule that requires us to act in your best interest and not put our interest ahead of yours. Under this special rule's provisions, we must:

- Meet a professional standard of care when making investment recommendations (give prudent advice);
- Never put our financial interests ahead of yours when making recommendations (give loyal advice);
- Avoid misleading statements about conflicts of interest, fees, and investments;
- Follow policies and procedures designed to ensure that we give advice that is in your best interest;
- Charge no more than is reasonable for our services; and
- Give you basic information about conflicts of interest.

C. Client Tailored Services and Client Imposed Restrictions

SCS offers the same suite of services to all of its clients. However, specific client financial plans and their implementation are dependent upon the client Investment Policy Statement which outlines each client's current situation (income, tax levels, and risk tolerance levels) and is used to construct a client specific plan to aid in the selection of a portfolio that matches restrictions, needs, and targets.

Clients may impose restrictions in investing in certain securities or types of securities in accordance with their values or beliefs. However, if the restrictions prevent SCS from properly servicing the client account, or if the restrictions would require SCS to deviate from its standard suite of services, SCS reserves the right to end the relationship.

D. Wrap Fee Programs

A wrap fee program is an investment program where the investor pays one stated fee that includes management fees, transaction costs, fund expenses, and any other administrative fees. SCS DOES NOT participate in any wrap fee programs.

E. Amounts Under Management

SCS has the following assets under management:

Discretionary Amounts:	Non-discretionary Amounts:	Date Calculated:
$ 172,943,379	$1,163,680	December 2024

Item 5: Fees and Compensation

A. Fee Schedule

Investment Supervisory Services Fees

Total Assets Under Management	Annual Fee
Up to $999,999	1.00%
$1,000,000 - $2,999,999	0.80%
$3,000,000 - $4,999,999	0.70%
$5,000,000 - $9,999,999	0.60%
$10,000,000 and Above	0.50%

These fees are negotiable depending upon the needs of the client and complexity of the situation, and the final fee schedule is attached as Exhibit II of the Investment Advisory Contract. Fees are paid quarterly in advance, and clients may terminate their contracts with thirty days written notice. Advisory fees are withdrawn directly from the client's accounts with client written authorization.

Refunds are given on a prorated basis, based on the number of days remaining in a quarter at the point of termination. Fees that are collected in advance will be refunded based on the prorated amount of work completed up to the day of termination within the quarter terminated. The fee refunded will be the balance of the fees collected in advance minus the daily rate* times the number of days in the quarter up to and including the day of termination. (*The daily rate is calculated by dividing the quarterly AUM fee by the number of days in the termination quarter). Clients may terminate their contracts without penalty, for full refund, within 5 business days of signing the advisory contract.

In cases where Advisor fees are directly deducted, Advisor is required to a.) Obtain client authorization, b.) Disclose that the custodian will send monthly statements to the client wherein Advisor fees are itemized.

B. Payment of Fees

Payment of Investment Supervisory Fees

Advisory fees are withdrawn directly from the client's accounts with client written authorization. Fees are paid quarterly in advance.

C. Clients Are Responsible For Third Party Fees

Clients are responsible for the payment of all third-party fees (i.e. custodian fees, brokerage fees, mutual fund fees, transaction fees, etc.). Those fees are separate and distinct from the fees and expenses charged by SCS. Please see Item 12 of this brochure regarding broker/custodian.

D. Prepayment of Fees

SCS collects fees in advance. Fees that are collected in advance will be refunded based on the prorated amount of work completed at the point of termination and the total days during the billing period. Fees will be returned within sixty days to the client via mailed check.

The fee refunded will be the balance of the fees collected in advance minus the daily rate* times the number of days in the quarter up to and including the day of termination. (*The daily rate is calculated by dividing the quarterly AUM fee by the number of days in the termination quarter).

E. Outside Compensation For the Sale of Securities to Clients

Neither SCS nor its supervised persons accept any compensation for the sale of securities or other investment products, including asset-based sales charges or services fees from the sale of mutual funds.

Item 6: Performance-Based Fees and Side-By-Side Management

SCS does not accept performance-based fees or other fees based on a share of capital gains on or capital appreciation of the assets of a client.

Item 7: Types of Clients

SCS generally provides management supervisory services to the following types of clients:

- Individuals
- High-Net-Worth Individuals
- Pension and Profit-Sharing Plans
- Trusts, Estates, or Charitable Organizations
- Corporations or Business Entities

Minimum Account Size

There is no account minimum.

Item 8: Methods of Analysis, Investment Strategies, and Risk of Investment Loss

A. Methods of Analysis and Investment Strategies

Methods of Analysis

SCS's primary methods of analysis include fundamental and technical analysis.

Fundamental analysis involves the analysis of financial statements, the general financial health of companies, and/or the analysis of management or competitive advantages.

Technical analysis involves the analysis of past market data; primarily price and volume.

Investment Strategies

SCS uses long term trading, short term trading, and options writing (covered options).

Investing in securities involves a risk of loss that you, as a client, should be prepared to bear.

B. Material Risks Involved

Methods of Analysis

Fundamental analysis concentrates on factors that determine a company's value and expected future earnings. This strategy would normally encourage equity purchases in stocks that are undervalued or priced below their perceived value. The risk assumed is that the market will fail to reach expectations of perceived value.

Technical analysis attempts to predict a future stock price or direction based on market trends. The assumption is that the market follows discernible patterns and if these

patterns can be identified, then a prediction can be made. The risk is that markets do not always follow patterns and relying solely on this method may not work long term.

Investment Strategies

Long term trading is designed to capture market rates of both return and risk. Frequent trading, when done, can affect investment performance, particularly through increased brokerage and other transaction costs and taxes.

Short term trading and options writing generally hold greater risk and clients should be aware that there is a material risk of loss using any of those strategies.

Investing in securities involves a risk of loss that you, as a client, should be prepared to bear.

C. Risks of Specific Securities Utilized

SCS generally seeks investment strategies that do not involve significant or unusual risk beyond that of the general domestic and/or international equity markets. However, it may utilize options writing which generally hold greater risk of capital loss and clients should be aware that there is a material risk of loss using any of those strategies.

Mutual Funds: Investing in mutual funds carries the risk of capital loss. Mutual funds are not guaranteed or insured by the FDIC or any other government agency. You can lose money investing in mutual funds. All mutual funds have costs that lower investment returns. They can be of bond "fixed income" nature (lower risk) or stock "equity" nature (mentioned above).

Equity investment generally refers to buying shares of stocks by an individual or firms in return for receiving a future payment of dividends and capital gains if the value of the stock increases. There is an innate risk involved when purchasing a stock that it may decrease in value and the investment may incur a loss.

Treasury Inflation Protected/Inflation Linked Bonds: The Risk of default on these bonds is dependent upon the U.S. Treasury defaulting (extremely unlikely); however, they carry a potential risk of losing share price value, albeit rather minimal.

Fixed Income is an investment that guarantees fixed periodic payments in the future that may involve economic risks such as inflationary risk, interest rate risk, default risk, repayment of principal risk, etc.

Debt securities carry risks such as the possibility of default on the principal, fluctuation in interest rates, and counterparties being unable to meet obligations.

Stocks & Exchange Traded Funds (ETF): Investing in stocks & ETF's carries the risk of capital loss (sometimes up to a 100% loss in the case of a stock holding bankruptcy). Investments in these securities are not guaranteed or insured by the FDIC or any other government agency.

REITs have specific risks including valuation due to cash flows, dividends paid in stock rather than cash, and the payment of debt resulting in dilution of shares.

Precious Metal ETFs (Gold, Silver, Palladium Bullion backed "electronic shares" not physical metal): Investing in precious metal ETFs carries the risk of capital loss.

Long term trading is designed to capture market rates of both return and risk. Due to its nature, the long-term investment strategy can expose clients to various other types of risk that will typically surface at various intervals during the time the client owns the investments. These risks include but are not limited to inflation (purchasing power) risk, interest rate risk, economic risk, market risk, and political/regulatory risk.

Short term trading risks include liquidity, economic stability and inflation.

Options writing involve a contract to purchase a security at a given price, not necessarily at market value, depending on the market.

Past performance is not a guarantee of future returns. Investing in securities involves a risk of loss that you, as a client, should be prepared to bear.

Item 9: Disciplinary Information

A. Criminal or Civil Actions

There are no criminal or civil actions to report.

B. Administrative Proceedings

There are no administrative proceedings to report.

C. Self-regulatory Organization (SRO) Proceedings

There are no self-regulatory organization proceedings to report.

Item 10: Other Financial Industry Activities and Affiliations

A. Registration as a Broker/Dealer or Broker/Dealer Representative

Neither SCS nor its representatives are registered as or have pending applications to become a broker/dealer or as representatives of a broker/dealer.

B. Registration as a Futures Commission Merchant, Commodity Pool Operator, or a Commodity Trading Advisor

Neither SCS nor its representatives are registered as or have pending applications to become a Futures Commission Merchant, Commodity Pool Operator, or a Commodity Trading Advisor.

C. Registration Relationships Material to this Advisory Business and Possible Conflicts of Interests

The Advisor offers advisory services on the premises of unaffiliated financial institutions and has an arrangement to share its advisory compensation with the financial institution for use of the premises and administrative support.

D. Selection of Other Advisers or Managers and How This Adviser is Compensated for Those Selections

SCS does not utilize nor select other advisers or third party managers. All assets are managed by SCS management.

Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

A. Code of Ethics

We have a written Code of Ethics that covers the following areas: Prohibited Purchases and Sales, Insider Trading, Personal Securities Transactions, Exempted Transactions, Prohibited Activities, Conflicts of Interest, Gifts and Entertainment, Confidentiality, Service on a Board of Directors, Compliance Procedures, Compliance with Laws and Regulations, Procedures and Reporting, Certification of Compliance, Reporting Violations, Compliance Officer Duties, Training and Education, Recordkeeping, Annual Review, and Sanctions. Our Code of Ethics is available free upon request to any client or prospective client.

B. Recommendations Involving Material Financial Interests

SCS does not recommend that clients buy or sell any security in which a related person to SCS or SCS has a material financial interest.

C. Investing Personal Money in the Same Securities as Clients

From time to time, representatives of SCS may buy or sell securities for themselves that they also recommend to clients. This may provide an opportunity for representatives of SCS to buy or sell the same securities before or after recommending the same securities to clients resulting in representatives profiting off the recommendations they provide to clients. Such transactions may create a conflict of interest. SCS will always document any transactions that could be construed as conflicts of interest and will always transact client business before their own when similar securities are being bought or sold.

D. Trading Securities At/Around the Same Time as Clients' Securities

From time to time, representatives of SCS may buy or sell securities for themselves at or around the same time as clients. This may provide an opportunity for representatives of SCS to buy or sell securities before or after recommending securities to clients resulting in representatives profiting off the recommendations they provide to clients. Such transactions may create a conflict of interest. SCS will always transact client's transactions before its own when similar securities are being bought or sold.

Item 12: Brokerage Practices

A. Factors Used to Select Custodians and/or Broker/Dealers

The Custodians, Charles Schwab & Co., Inc. Advisor Services for primary accounts, Union Bank and Trust for 529 Plans, Jefferson National for low fee annuities, were chosen based on their relatively low transaction fees and access to mutual funds and ETFs. SCS will never charge a premium or commission on transactions, beyond the actual cost imposed by Custodian.

1. Research and Other Soft-Dollar Benefits

SCS receives no research, product, or services other than execution from a broker-dealer or third-party in connection with client securities transactions ("soft dollar benefits").

2. Brokerage for Client Referrals

SCS receives no referrals from a broker-dealer or third party in exchange for using that broker-dealer or third party.

3. *Clients Directing Which Broker/Dealer/Custodian to Use*

SCS will not allow clients to direct SCS to use a specific broker-dealer to execute transactions. Clients must use SCS recommended custodian (broker-dealer).

B. Aggregating (Block) Trading for Multiple Client Accounts

SCS maintains the ability to block trade purchases across accounts. Block trading may benefit a large group of clients by providing SCS the ability to purchase larger blocks resulting in smaller transaction costs to the client. Declining to block trade can cause more expensive trades for clients.

Item 13: Reviews of Accounts

A. Frequency and Nature of Periodic Reviews and Who Makes Those Reviews

Client accounts are reviewed at least monthly by Terry E. Nager, President, and Wendy Nelson Bailey, Vice-President, Chief Compliance Officer and Co-Chief Investment Officer. Terry E. Nager is the chief advisor and Wendy Nelson Bailey is co-advisor. Together they're instructed to review clients' accounts with regards to their investment policies and risk tolerance levels. All accounts at SCS are assigned to these reviewers.

B. Factors That Will Trigger a Non-Periodic Review of Client Accounts

Reviews may be triggered by material market, economic or political events, or by changes in client's financial situations (such as retirement, termination of employment, physical move, or inheritance).

C. Content and Frequency of Regular Reports Provided to Clients

Each client will receive at least monthly from the custodian, a written report that details the client's account including assets held and asset value which will come from the custodian.

Item 14: Client Referrals and Other Compensation

A. Economic Benefits Provided by Third Parties for Advice Rendered to Clients (Includes Sales Awards or Other Prizes)

Charles Schwab & Co., Inc. Advisor Services provides SCS with access to Charles Schwab & Co., Inc. Advisor Services' institutional trading and custody services, which are typically not available to Charles Schwab & Co., Inc. Advisor Services retail investors. These services generally are available to independent investment advisers on an unsolicited basis, at no charge to them so long as a total of at least $10 million of the adviser's clients' assets are maintained in accounts at Charles Schwab & Co., Inc. Advisor Services. Charles Schwab & Co., Inc. Advisor Services includes brokerage services that are related to the execution of securities transactions, custody, research, including that in the form of advice, analyses and reports, and access to mutual funds and other investments that are otherwise generally available only to institutional investors or would require a significantly higher minimum initial investment. For SCS client accounts maintained in its custody, Charles Schwab & Co., Inc. Advisor Services generally does not charge separately for custody services but is compensated by account holders through commissions or other transaction-related or asset-based fees for securities trades that are executed through Charles Schwab & Co., Inc. Advisor Services or that settle into Charles Schwab & Co., Inc. Advisor Services accounts.

Charles Schwab & Co., Inc. Advisor Services also makes available to SCS other products and services that benefit SCS but may not benefit its clients' accounts. These benefits may include national, regional or SCS specific educational events organized and/or sponsored by Charles Schwab & Co., Inc. Advisor Services. Other potential benefits may include occasional business entertainment of personnel of SCS by Charles Schwab & Co., Inc. Advisor Services personnel, including meals, invitations to sporting events, including golf tournaments, and other forms of entertainment, some of which may accompany educational opportunities. Other of these products and services assist SCS in managing and administering clients' accounts. These include software and other technology (and related technological training) that provide access to client account data (such as trade confirmations and account statements), facilitate trade execution (and allocation of aggregated trade orders for multiple client accounts, if applicable), provide research, pricing information and other market data, facilitate payment of SCS's fees from its clients' accounts (if applicable), and assist with back-office training and support functions, recordkeeping and client reporting. Many of these services generally may be used to service all or some substantial number of SCS's accounts. Charles Schwab & Co., Inc. Advisor Services also makes available to SCS other services intended to help SCS manage and further develop its business enterprise. These services may include professional compliance, legal and business consulting, publications and conferences on practice management, information technology, business succession, regulatory compliance, employee benefits providers, and human capital consultants, insurance and marketing. In addition, Charles Schwab & Co., Inc. Advisor Services may make available, arrange and/or pay vendors for these types of services rendered to SCS by independent third

parties. Charles Schwab & Co., Inc. Advisor Services may discount or waive fees it would otherwise charge for some of these services or pay all or a part of the fees of a third-party providing these services to SCS. SCS is independently owned and operated and not affiliated with Charles Schwab & Co., Inc. Advisor Services.

B. Compensation to Non – Advisory Personnel for Client Referrals

SCS subscribes to Dave Ramsey, and SmartAsset, all of which are lead generation services for Registered Investment Advisers and other financial professionals. In exchange for these services, SCS pays annually, monthly and/or one-time fees depending on the fee arrangement of the service.

Item 15: Custody

SCS, with client written authority, has limited custody of client's assets through direct fee deduction of SCS's Fees only. If the client chooses to be billed directly by the Custodians, SCS would have constructive custody over that account and must have written authorization from the client to do so. Clients will receive all required account statements and billing invoices that are required in each jurisdiction, and they should carefully review those statements for accuracy.

Item 16: Investment Discretion

For those client accounts where SCS provides ongoing supervision, the client has given SCS written discretionary authority over the client's accounts with respect to securities to be bought or sold and the amount of securities to be bought or sold. Details of this relationship are fully disclosed to the client before any advisory relationship has commenced. The client provides SCS discretionary authority via a limited power of attorney in the Investment Advisory Contract and in the contract between the client and the custodian.

Item 17: Voting Client Securities (Proxy Voting)

SCS will not ask for, nor accept voting authority for client securities. Clients will receive proxies directly from the issuer of the security or the custodian. Clients should direct all proxy questions to the issuer of the security.

Item 18: Financial Information

A. Balance Sheet

SCS does not require nor solicit prepayment of more than $1,200 in fees per client, six months or more in advance and therefore does not need to include a balance sheet with this brochure.

B. Financial Conditions Reasonably Likely to Impair Ability to Meet Contractual Commitments to Clients

Neither SCS nor its management has any financial condition that is likely to reasonably impair SCS's ability to meet contractual commitments to clients.

C. Bankruptcy Petitions in Previous Ten Years

SCS has never been the subject of a bankruptcy petition.

This brochure supplement provides information about Terry E. Nager that supplements the Southern Capital Services, Inc. brochure. You should have received a copy of that brochure. Please contact Terry E. Nager, President if you did not receive Southern Capital Services, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Terry E. Nager is also available on the SEC's website at www.adviserinfo.sec.gov.

Southern Capital Services, Inc.

Form ADV Part 2B – Individual Disclosure Brochure

for

Terry E. Nager

Personal CRD Number: 344567

Investment Adviser Representative

Southern Capital Services, Inc.
29000 US Hwy 98 The Summit, Suite 203-B
Daphne, Alabama, 36526
(251) 626-1140
www.southerncapitalservices.com
terry@southerncapitalservices.com

Item 2: Educational Background and Business Experience

Name: Terry E. Nager Born: 1949

Education Background and Professional Designations:

Education:

BA Business Administration, Principia College – 1972

Designations:

CFP® - Certified Financial Planner

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board").

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

i. Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and

ii. Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

ChFC®- Chartered Financial Consultant®

ChFC® MINIMUM QUALIFICATIONS:

- Bachelor's degree or its equivalent, in any discipline, from an accredited university, this qualifies as one year of business experience
- Three years of full-time business experience is required; this three-year period must be within the five years preceding the date of the award (part-time qualifying business experience is also credited toward the three-year requirement with 2,000 hours representing the equivalent of one year full-time experience).
- Must fulfill the ChFC® seven course curriculum, as well as two additional elective courses
- Pass the exams for all required and elective courses
- Pass a background check and candidate fitness standards test. You must reveal any criminal history, pending litigation or ethical violations. The ChFC board verifies all employment history, qualifications and disciplinary issues via FINRA's Central Registration Depository.

CLU®- Chartered Life Underwriter®

MINIMUM QUALIFICATIONS:

- Once fulfilling the ChFC® designation, one may also earn the CLU® designation by completing a minimum of three additional courses.
- For the CLU®, one must complete the remaining core courses and select from the electives list for that program if additional courses are still needed; electives in the ChFC® program may not be used as electives in the CLU® program.

Business Background:

08/1982 – Present	President Southern Capital Services, Inc.

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

Terry E. Nager is the Founder and Treasurer of Plan for America (planforamerica.com) a non-profit organization. From time to time, he may offer clients advice or products from those activities and clients should be aware that these services may involve a conflict of interest. Southern Capital Services, Inc. always acts in the best interest of the client and clients are in no

way required to utilize the services of any representative of Southern Capital Services, Inc. in such individual's outside capacities.

Item 5: Additional Compensation

Other than salary, annual bonuses, or regular bonuses, Terry E. Nager does not receive any economic benefit from any person, company, or organization, in exchange for providing clients advisory services through Southern Capital Services, Inc..

Item 6: Supervision

As a co-owner/representative of Southern Capital Services, Inc., Terry E. Nager is a supervisor of the firm and reviews advice provided to clients prior to implementation. Terry E. Nager's contact information is on the cover page of this disclosure document. Terry E. Nager adheres to all required regulations regarding the activities of an Investment Adviser Representative and follows all policies and procedures outlined in the firm's policies and procedures manual, including the Code of Ethics, and appropriate securities regulatory requirements.

This brochure supplement provides information about Wendy Louise Nelson Bailey that supplements the Southern Capital Services, Inc. brochure. You should have received a copy of that brochure. Please contact Wendy Louise Nelson Bailey, IAR if you did not receive Southern Capital Services, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Wendy Louise Nelson Bailey is also available on the SEC's website at www.adviserinfo.sec.gov.

Southern Capital Services, Inc.

Form ADV Part 2B – Individual Disclosure Brochure

for

Wendy Louise Nelson Bailey

Personal CRD Number: 1985291

Investment Adviser Representative

Southern Capital Services, Inc.
29000 US Hwy 98 The Summit, Suite 203-B
Daphne, Alabama, 36526
(251) 626-1140
www.southerncapitalservices.com
wendy@southerncapitalservices.com

Item 2: Educational Background and Business Experience

Name: Wendy Louise Nelson Bailey Born: 1967

Education Background and Professional Designations:

Education:

BA Business Administration, Villanova University – 1989
MBA International Business, Arizona State University – 2000

Designations:

CFP® - Certified Financial Planner

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board").

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

iii. Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and

iv. Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

Business Background:

11/2011 – Present	Chief Compliance Officer/Vice President Southern Capital Services, Inc.
01/2011 – 11/2011	Financial Advisor Woodmen Financial Services, Inc.
11/2007 – 12/2010	Compliance Officer UVest Financial Services
11/2007 – 12/2010	Compliance Officer First National Bank of Baldwin County
06/2006 – 11/2007	Mortgage Originator First Gulf Bank
03/2005 – 06/2006	Financial Advisor Morgan Stanley DW, Inc
11/1994 – 07/2004	Principal Vanguard Marketing Corporation

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

Wendy Louise Nelson Bailey is not engaged in any investment-related business or occupation (other than this advisory firm).

Item 5: Additional Compensation

Other than salary, annual bonuses, or regular bonuses, Wendy Louise Nelson Bailey does not receive any economic benefit from any person, company, or organization, in exchange for providing clients advisory services through Southern Capital Services, Inc..

Item 6: Supervision

As Chief Compliance Officer and Vice President of Southern Capital Services, Inc., Wendy Louise Nelson Bailey is a co-supervisor of the firm with co-supervisor and owner Terry E. Nager, and reviews advice provided to clients prior to implementation. Wendy Louise Nelson Bailey's contact information is on the cover page of this disclosure document. Wendy Louise Nelson Bailey adheres to all required regulations regarding the activities of an Investment Adviser Representative and follows all policies and procedures outlined in the firm's policies and procedures manual, including the Code of Ethics, and appropriate securities regulatory requirements.

This brochure supplement provides information about Eric M. Nager that supplements the Southern Capital Services, Inc. brochure. You should have received a copy of that brochure. Please contact Eric M. Nager, IAR if you did not receive Southern Capital Services, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Eric M. Nager is also available on the SEC's website at www.adviserinfo.sec.gov.

Southern Capital Services, Inc.

Form ADV Part 2B – Individual Disclosure Brochure

for

Eric M. Nager

Personal CRD Number: 4780140

Investment Adviser Representative

Southern Capital Services, Inc.
29000 US Hwy 98 The Summit, Suite 203-B
Daphne, Alabama, 36526
(251) 626-1140
www.southerncapitalservices.com
eric@southerncapitalservices.com

Item 2: Educational Background and Business Experience

Name: **Eric M. Nager** **Born:** 1966

Education Background and Professional Designations:

Education:

BA Business/History, Principia College – 1989
MBA Business, University of South Alabama – 1991
Master of Liberal Arts in History, Harvard – 1999

Designations:

CRPS® - Chartered Retirement Plans Specialist℠

MINIMUM REQUIREMENTS:

- Successfully complete the program;
- Pass the final examination; and
- Comply with the Code of Ethics, which includes agreeing to abide by the Standards of Professional Conduct and Terms and Conditions. Applicants must also disclose of any criminal, civil, self-regulatory organization, or governmental agency inquiry, investigation, or proceeding relating to their professional or business conduct
- Continued use of the CRPS® designation is subject to ongoing renewal requirements. Every two years individuals must renew their right to continue using the CRPS® designation by:
- Completing 16 hours of continuing education;
- Reaffirming to abide by the Standards of Professional Conduct, Terms and Conditions, and self disclose any criminal, civil, self-regulatory organization, or governmental agency inquiry, investigation, or proceeding relating to their professional or business conduct; and
- Paying a biennial renewal fee

Business Background:

08/2000 – Present	Investment Adviser Representative Southern Capital Services, Inc.
05/2021 – Present	Senior Financial Analyst The First Church of Christ, Scientist
02/2018 – Present	Member Global USA Advisory board
02/2018 – Present	Adjunct Faculty University of South Alabama

08/2005 – Present	Chess Coach Bayside Academy

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

Eric M. Nager is a chess coach for Bayside Academy in a Coach Scholastic Team. He devotes 2 hours per week and receives compensation from this outside business activity.

Eric M. Nager is an adjunct faculty member of University of South Alabama. It is an advisory board for international programs where he teaches occasional classes. He devotes 1 hour to the business and receives compensation from this outside business activity.

Mr. Nager is a member of the Global USA Advisory board. This outside business activity works on getting more international students to the University. He devotes 1 hour during trading hour and receives no compensation from this outside business activity.

Eric M. Nager is a Senior Financial Analyst at The First Church of Christ, Scientist in a Coordinate Budget for Client Departments. His duty is to coordinate budget for client departments. He devotes 40 hours during trading hour and receives compensation from this outside business activity.

Eric M. Nager is the secretary for Plan for America. He handles the minutes for the board meetings and other correspondence. He devotes 4 hours during trading hour and receives no compensation from this outside business activity.

Item 5: Additional Compensation

Other than salary, annual bonuses, or regular bonuses, Eric M. Nager does not receive any economic benefit from any person, company, or organization, in exchange for providing clients advisory services through Southern Capital Services, Inc.

Item 6: Supervision

As a representative of Southern Capital Services, Inc., Eric M. Nager works closely with the supervisors, Terry E. Nager and Wendy Nelson Bailey, who review all advice provided to clients prior to implementation. Terry E. Nager's contact information is: (251) 626-1140 terry@southerncapitalservices.com and Wendy Nelson Bailey's contact information is (251) 626-1140 wendy@southerncapitalservices.com.

This brochure supplement provides information about David Erle Lindsey that supplements the Southern Capital Services, Inc. brochure. You should have received a copy of that brochure. Please contact David Erle Lindsey, Treasurer if you did not receive Southern Capital Services, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about David Erle Lindsey is also available on the SEC's website at www.adviserinfo.sec.gov.

Southern Capital Services, Inc.

Form ADV Part 2B – Individual Disclosure Brochure

for

David Erle Lindsey

Personal CRD Number: 1269329

Investment Adviser Representative

Southern Capital Services, Inc.
29000 US Hwy 98 The Summit, Suite 203-B
Daphne, Alabama, 36526
(251) 626-1140
www.southerncapitalservices.com
david@southerncapitalservices.com

Item 2: Educational Background and Business Experience

Name: David Erle Lindsey Born: 1940

Education Background and Professional Designations:

Education:

BA Economics/Business, Rhodes College – 1963
MBA Management/Finance, University of Memphis – 1967
MS Hospital and Health Administration, University of Alabama Birmingham - 1973

Designations:

CFP® - Certified Financial Planner

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board").

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

v. Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and

vi. Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

Business Background:

01/1991 – Present	Treasurer Southern Capital Services, Inc.

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

David Erle Lindsey is not engaged in any investment-related business or occupation (other than this advisory firm).

Item 5: Additional Compensation

Other than salary, annual bonuses, or regular bonuses, David Erle Lindsey does not receive any economic benefit from any person, company, or organization, in exchange for providing clients advisory services through Southern Capital Services, Inc.

Item 6: Supervision

As a representative of Southern Capital Services, Inc., David Erle Lindsey works closely with the supervisors, Terry E. Nager and Wendy Nelson Bailey, who reviews all advice provided to clients prior to implementation. Terry E. Nager's contact information is: (251) 626-1140 terry@southerncapitalservices.com and Wendy Nelson Bailey's contact information is (251) 626-1140 wendy@southerncapitalservices.com.

This brochure supplement provides information about Michelle Hunt that supplements the Southern Capital Services, Inc. brochure. You should have received a copy of that brochure. Please contact Michelle Hunt if you did not receive Southern Capital Services, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Michelle Hunt is also available on the SEC's website at www.adviserinfo.sec.gov.

Southern Capital Services, Inc.

Form ADV Part 2B – Individual Disclosure Brochure

for

Michelle Hunt

Personal CRD Number: 733703

Investment Adviser Representative

Southern Capital Services, Inc.
29000 US Hwy 98 the Summit Suite 203-B
Daphne, AL 36526
(251) 626-1140
michelle@southerncapitalservices.com

Item 2: Educational Background and Business Experience

Name: Michelle Hunt **Born:** 1952

Educational Background and Professional Designations:

Education:

Principia College - 1970-1972
Business Education, Henry Ford College - 1973

Designations:

CFP® - Certified Financial Planner

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board").

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

vii. Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and

viii. Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

Business Background:

03/2018 – Present	Investment Adviser Representative Southern Capital Services, Inc.
09/2007- Present	Office Manager Southern Capital Services, Inc.
08/1982- 1989	Office Manager Southern Capital Services, Inc.

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

Michelle Hunt is not engaged in any investment-related business or occupation (other than this advisory firm).

Item 5: Additional Compensation

Michelle Hunt does not receive any economic benefit from any person, company, or organization, other than Southern Capital Services, Inc. in exchange for providing clients advisory services through Southern Capital Services, Inc.

Item 6: Supervision

As a representative of Southern Capital Services, Inc., Michelle Hunt works closely with the supervisors, Terry E. Nager and Wendy Nelson Bailey, who review all advice provided to clients prior to implementation. Terry E. Nager's contact information is: (251) 626-1140 terry@southerncapitalservices.com and Wendy Nelson Bailey's contact information is (251) 626-1140 wendy@southerncapitalservices.com.

This brochure supplement provides information about Larry Edward Dixon III that supplements the Southern Capital Services, Inc. brochure. You should have received a copy of that brochure. Please contact Larry Edward Dixon III if you did not receive Southern Capital Services, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Larry Edward Dixon III is also available on the SEC's website at www.adviserinfo.sec.gov.

Southern Capital Services, Inc.

Form ADV Part 2B – Individual Disclosure Brochure

for

Larry Edward Dixon III

Personal CRD Number: 7325654

Investment Adviser Representative

Southern Capital Services, Inc.
29000 US Hwy 98 The Summit Suite 203-B
Daphne, AL 36526
(251) 626-1140
trace@southerncapitalservices.com

Item 2: Educational Background and Business Experience

Name: Larry Edward Dixon III **Born:** 1999

Educational Background and Professional Designations:

Education:

BS Business Admin Finance & Economics, University of South Alabama - 2021

Business Background:

06/2022 - Present	Investment Adviser Representative Southern Capital Services, Inc.
05/2021 - Present	Music Ministry Intern Jubilee Baptist Church
05/2021 - Present	Employee Southern Capital Services
08/2020 - 05/2021	Economics Tutor Mitchell College of Business, University of South
01/2021 - 04/2021	Paraplanning Intern Coldsmith, Ryder, and Associates - Ameriprise Fina
10/2018 - 10/2020	Sales and Product Specialist Blues Angel Music

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

Larry Edward Dixon works part-time as a church music ministry intern.

Item 5: Additional Compensation

Larry Edward Dixon III does not receive any economic benefit from any person, company, or organization, other than Southern Capital Services, Inc. in exchange for providing clients advisory services through Southern Capital Services, Inc.

Item 6: Supervision

As a representative of Southern Capital Services, Inc., Larry Edward Dixon III is supervised by Wendy Nelson Bailey and Terry E. Nager. Ms. Bailey and Mr. Nager are responsible for ensuring that Larry Edward Dixon III adheres to all required regulations regarding the activities of an Investment Adviser Representative, as well as all policies and procedures outlined in the firm's Code of Ethics and compliance manual. The contact number for Ms. Bailey and Mr. Nager is (251) 626-1140.